KAHA®



CATALOGUE 2026–2027

Light through cloth

Handmade fabric lighting for hotels, resorts and restaurants. Made to drawing in Ho Chi Minh City.

SAIGON · SINCE 2018 · EDITION R1

42 HOTEL & RESORT PARTNERS

KAHA.VN/EN

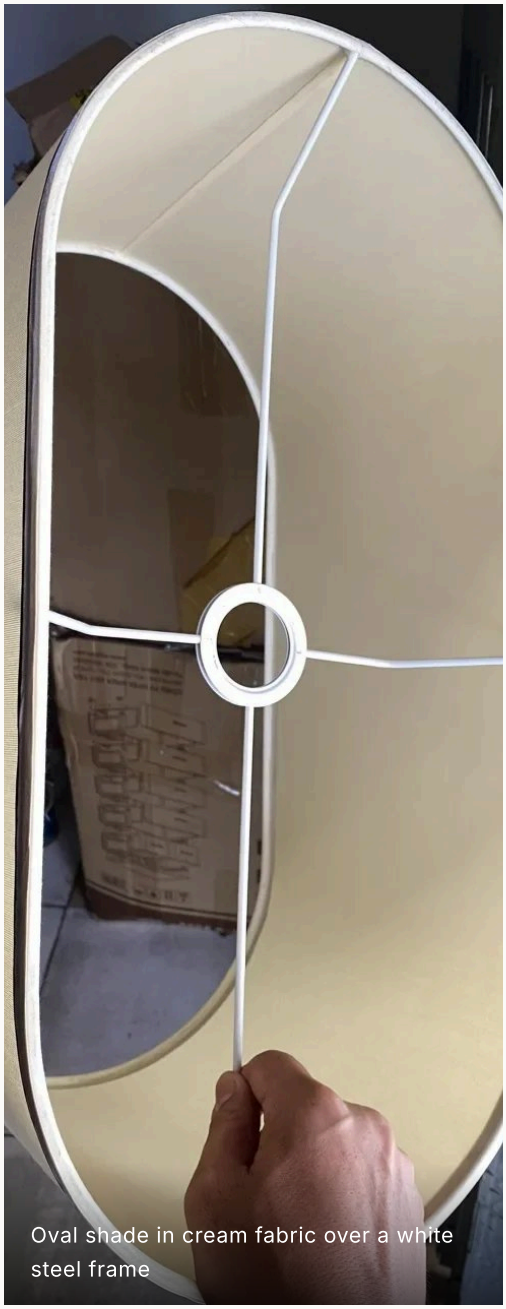
ABOUT KAHA

Fabric lighting, made by hand to the architect’s drawing.

KAHA is a design-led maker of fabric lighting in Ho Chi Minh City, in business since 2018. We make lampshades and decorative lamps in linen, raw silk and mulberry silk, including pleated shades, for hotels, resorts, restaurants and villas, with partner workshops in Saigon.

Steel frames are bent, welded and powder-coated, then covered in cloth by hand. Every piece is lit and tested before it is packed.

Every design can be adjusted in size, fabric colour and frame colour to suit the project.



Oval shade in cream fabric over a white steel frame

2018
Founded in Ho Chi Minh City

42
Hotel & resort partners

18
Shade shapes with standard sizes

5 m
Maximum size of a single lamp

PARTNERS 2018–2026

42 hotels & resorts

From international hotel chains to boutique hotels, KAHA has made lampshades and decorative lighting for hospitality projects across Vietnam. Partner names are not published in this catalogue.

BY SEGMENT

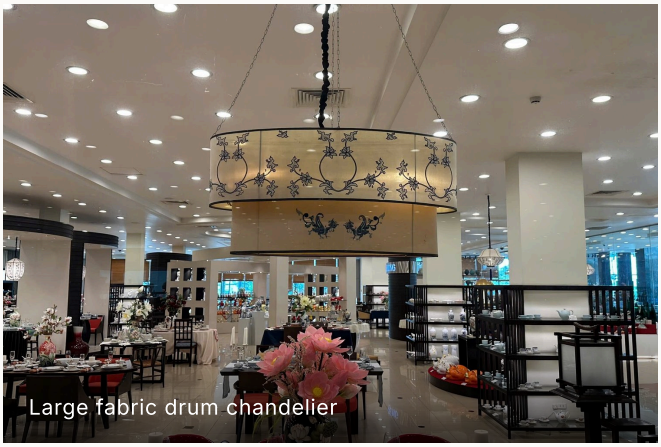
International hotel chains	9
Vietnamese 5-star heritage & luxury hotels	6
5-star resorts	4
Vietnamese hotel chains	3
4-star & boutique hotels	17
Serviced apartments	1

40 properties classified by segment

BY REGION

Ho Chi Minh City	22
Hanoi	4
Can Tho & Mekong Delta	3
Phu Quoc	3
Quang Binh	1
Quang Ninh (Van Don)	1
Hue / Da Nang	1

35 properties with a recorded region


Large fabric drum chandelier


Hotel guestroom, bedside lamps

Source: KAHA order records, 2018–2026. Some properties have not been classified by segment or region, so each column adds up to fewer than 42.



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Send a photo or drawing for a quote within 30 minutes

Click any section to go to its page.

KAHA®

01

Installed projects

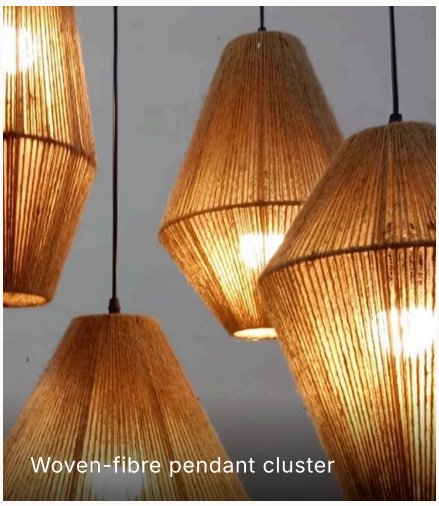
KAHA fabric lighting in guestrooms, lobbies, restaurants and villas.

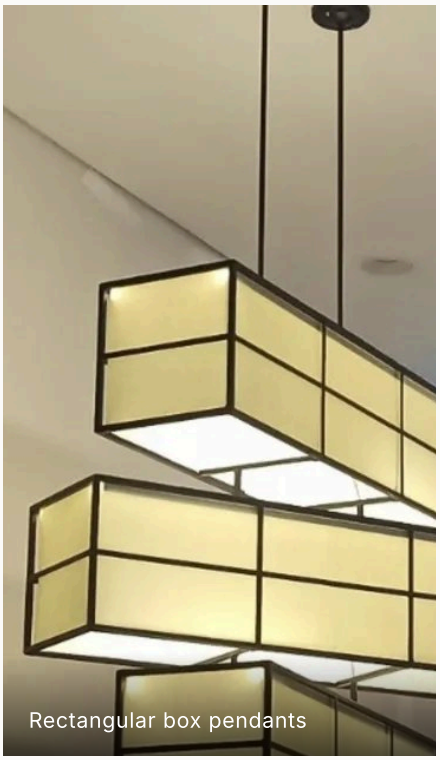
01 · PROJECTS

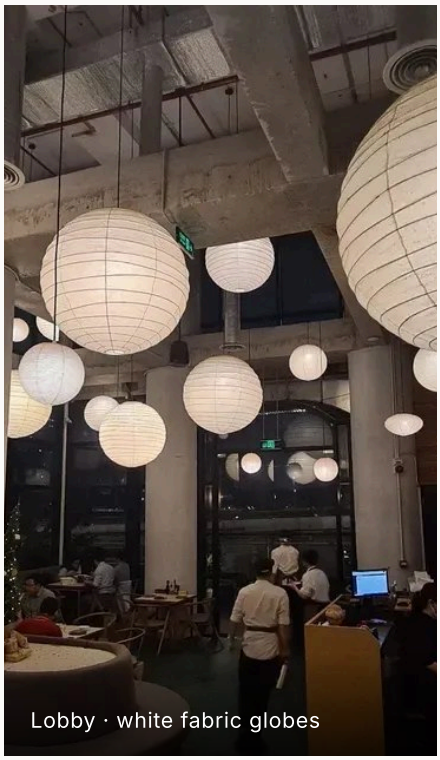
Spaces we have lit

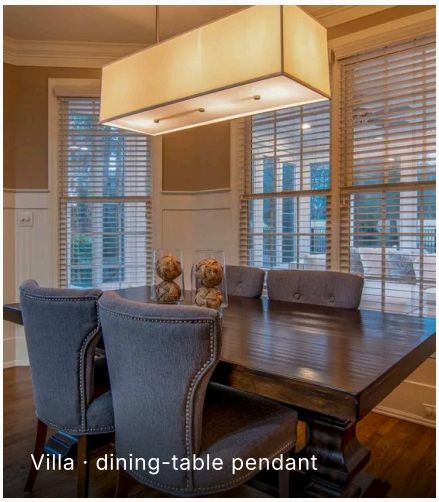

Lobby · fabric drum chandelier


Hotel guestroom · wall lamp


Woven-fibre pendant cluster


Rectangular box pendants


Lobby · white fabric globes


Villa · dining-table pendant

Photographed on site after installation. Project names are not published.



KAHA®

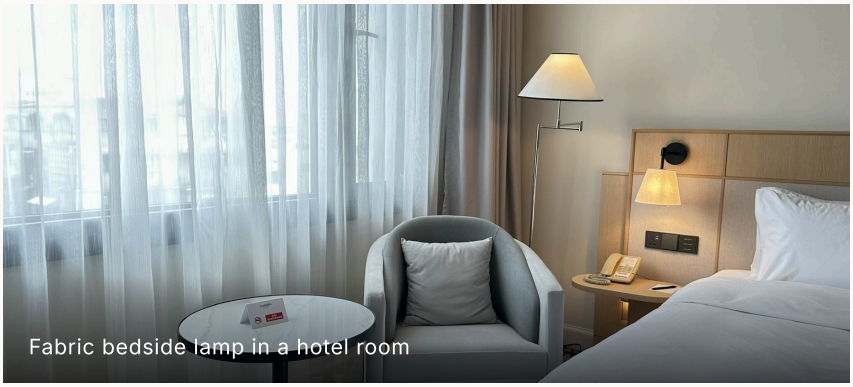
02

The collection

Pieces listed on kaha.vn, and shapes made to your drawing.

02 · COLLECTION

Bedside & table lamps



Fabric bedside lamp in a hotel room

The bedside lamp is the detail a guest touches every night. A fabric shade softens the light; the ceramic or metal base is chosen to suit the room. Usually ordered in pairs, one pair per room.



Golden-brown cone

Carved celadon ceramic base on a brass foot

Ref. KH-ED32AE · kaha.vn



White pleated

Pleated fabric shade, spherical wooden base

Ref. KH-VTNRDE · kaha.vn



White drum, steel stem

White fabric shade, round stainless-steel base

Ref. KH-DM2EAK · kaha.vn



Cream shade, gold trim

Gold crackle-glaze ceramic base

Ref. KH-YJC4U3 · kaha.vn



Cream drum, gold base

Two-part drum shade, gold-tone metal base

Ref. KH-4T8SWV · kaha.vn



Cream drum, wooden legs

Beige linen, four natural-wood legs

Ref. KH-QVB5TE · kaha.vn

Catalogue pieces from one unit; export orders from 50; project orders quoted separately. References on kaha.vn.

02 · COLLECTION

Pendants & chandeliers

A single pendant over a dining table, a cluster in a lobby or a run along a corridor. The pieces below are made to drawing; sizes and prices are quoted for each project.



Two-tier pendant
Flared ribbed fabric shade, lit inner tier

Made to drawing



Two-tier drum
Voile outer layer, cream inner tier

Made to drawing



Drum with rattan rims
White fabric body, woven rattan at each end

Made to drawing



Gourd cluster
Segmented gourd-shaped shades, lit

Made to drawing



Pleated shade with fringe
Pendant with a fringe hanging round the shade

Made to drawing



Three brass-ribbed cages
Powder-coated frames, raw-silk cores; Ø 350 / 400 / 500 mm

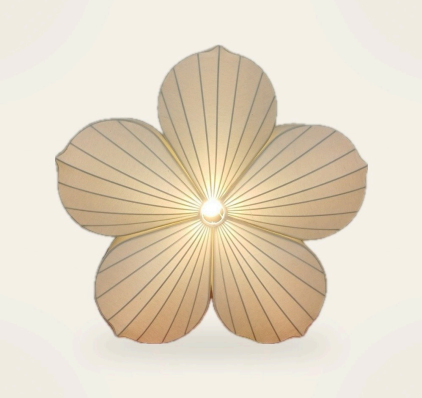
Ref. KH-CM87B2 · kaha.vn

Standard hanging height 1–2 m. Bulbs of up to 20 W per shade.

02 · COLLECTION

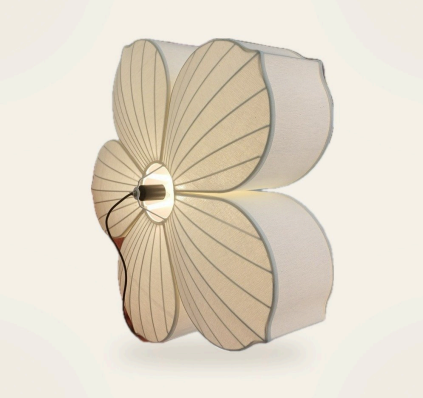
Special shapes

Flowers, tapered shades, double pyramids, segmented lanterns: for shapes like these, the frame is bent to the drawing and the cloth fitted panel by panel.



Five-petal flower lamp
A separate frame for each petal

Made to drawing



Flower lamp, side view
The same design, seen from an angle

Made to drawing



Two-part tapered shade
Tall pendant, white fabric

Made to drawing



Double-pyramid shade
Geometric pendant, white fabric

Made to drawing



Cone with black ribs
White fabric, frame ribs left exposed

Made to drawing



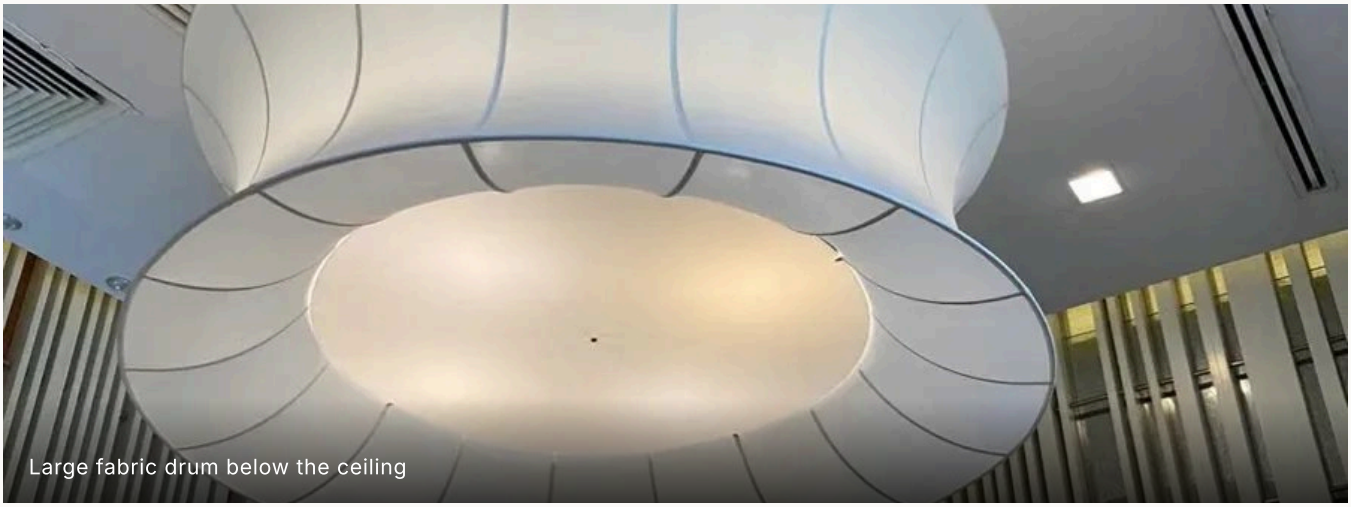
Segmented lantern
Two sizes of the same design

Made to drawing

Indicative price for special shapes: US$35–100 per piece (800,000–2,500,000 VND), ex-works Ho Chi Minh City. The final price is quoted against your drawing.

02 · COLLECTION

Floor & ceiling lamps



Large fabric drum below the ceiling



Wood-grain column floor lamp

Cream fabric, black frame in two sections

Ref. KH-E8A7FE · kaha.vn



Pair of pull-cord lamps

Coarse-woven beige shades, black frames

Ref. KH-3F482D · kaha.vn



Flat drum flush mount

Bronze-brown fabric, white diffusing liner

Ref. KH-802B01 · kaha.vn



Draped voile flush mount

Powder-coated frame, voile in domed folds

Ref. KH-9RJRDT · kaha.vn

Large flush mounts in crushed fabric or voile are built to each project's ceiling plan and quoted separately.



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03

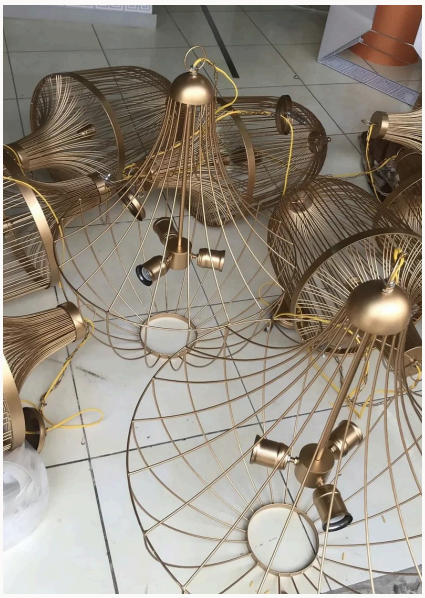
Workshops & craft

Frames bent, welded and powder-coated, then covered in cloth by hand.

03 · WORKSHOPS

Three trades: steel, wood and cloth

KAHA draws the pattern, chooses the cloth and inspects every piece. Frames, bases and fabric work are made by partner workshops in Saigon, each working to KAHA's drawings and moulds.



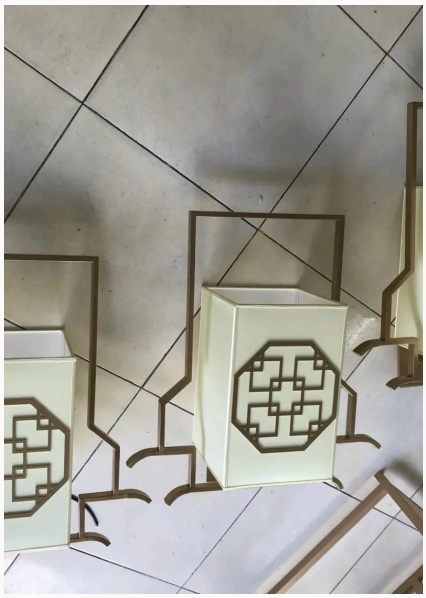
Steel

Bending, welding and powder-coating frames for shades, chandeliers and lanterns.



Wood

Slatted wooden frames, turned lamp bases and CNC-cut decorative panels.



Cloth

Cutting to pattern, covering the frame, bonding the liner and finishing the edges.



Square box frame, freshly welded



Floor lamp on a vertical-slat wooden frame, light test

Photographed at KAHA's partner workshops in Saigon. Our office and sample library in Ho Chi Minh City welcome visitors by appointment.

03 · WORKSHOPS

Six stages

Photographed at KAHA's partner workshops. Every lamp passes through these six stages before it reaches the site.



01

Materials

Cloth chosen for the project: linen, raw silk, silk or canvas.



02

Frame

Steel bent to the drawing, with ribs spaced evenly by hand.



03

Welding

Every joint welded at the centre ring and the bottom ring.



04

Powder coating

Powder-coated steel, 60–80 micron.



05

Covering & lining

Fabric on the outside, a metallic gold liner inside.



06

Light test & packing

Five-layer cartons with PE foam; every piece is light-tested before packing.

03 · WORKSHOPS

Made in volume, made alike

A hotel order often calls for hundreds of identical pieces. Frames are made in batches on the same jig and the cloth is cut from the same pattern, so the last piece matches the first.


A batch of cone shades before delivery


A batch of pleated shades


Cream shades from one batch


Egg-shaped frames, painted black

MAXIMUM SIZE
Up to 5 m

PRODUCTION
7–10 days for 1–100 pieces · 10–15 days above 100

RUSH ORDERS
From 3 working days · 10–20% surcharge

PACKING
Five-layer cartons with PE foam · every piece light-tested before packing

KAHA®

04

Customisation

Choose the fabric, shade shape, frame colour and lining for each space.

04 · MATERIALS

Ten fabrics

Each fabric gives its own kind of light. Three groups, by price segment, make it quick to choose within the project budget.



Mulberry silk

Pearl sheen

Group 1 · Premium

Asian-style resorts, spas, traditional restaurants



Two-tone silk

Two-sided sheen

Group 1 · Premium

5-star hotel suites, boutique hotels



Taffeta

Soft sheen

Group 1 · Premium

3–4-star hotels, homestays, serviced apartments



Goat-skin texture

Velvety lustre

Group 1 · Premium

Bars, lounges, showrooms



Natural linen

Soft hand

Group 2 · Mid-range

Boutique hotels, resorts



Peached linen

Smooth, soft drape

Group 2 · Mid-range

Rooms that call for a smooth, softly draping cloth



Brushed linen

Horizontal grain

Group 2 · Mid-range

4–5-star hotels, boutique hotels, resorts



Fleck linen

Light and fine

Group 2 · Mid-range

Vintage and French-colonial interiors



Raw tussah silk

Natural, coarse

Group 3 · Natural

Cafés, classic boutiques, design hotels



Heavy canvas

Rustic

Group 3 · Natural

Rustic homestays, vintage cafés, industrial interiors



Canvas lit from within: light passes through the weave



Cream canvas, open weave



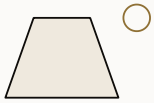
Grey silk with a sheen

All fabrics are translucent. Fabric swatches are sent free before production. Colours on screen and in print may differ from the actual cloth.

04 · SHAPES

Eighteen shade shapes

From cone shades for hotel bedside lamps to half shades made to drawing. The gold symbol in the corner of each cell shows the shade's plan: round, square, rectangular or hexagonal.



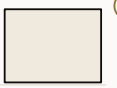
Cone
ROUND
Ø 25–35 × H 18–25 cm



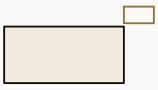
Coolie
ROUND
Ø 35–50 × H 15–20 cm



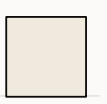
Oval
ROUND
Ø 30–40 × H 22–28 cm



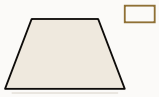
Drum
ROUND
Ø 25–40 × H 25–35 cm



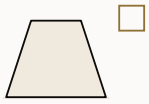
Rectangle
RECTANGULAR
40 × 20 × H 22 cm



Square cube
SQUARE
25 × 25 × H 25 cm



Rectangular empire
RECTANGULAR
Base 40 × 25, top 25 × 15, H 25 cm



Square empire
SQUARE
Base 35 × 35, top 22 × 22, H 25 cm



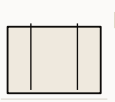
Corner rectangle
ROUNDED RECTANGLE
40 × 25 × H 22 cm



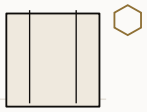
Corner square
ROUNDED SQUARE
30 × 30 × H 25 cm



Pagoda
ROUND
Ø 30–40 × H 25–30 cm



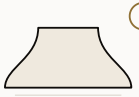
Hexagon
HEXAGONAL
Ø 30 × H 22 cm



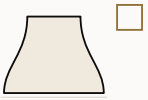
Deep hexagon
HEXAGONAL
Ø 30 × H 35 cm



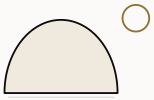
Oval bell
ROUND
Ø 30 × H 28 cm



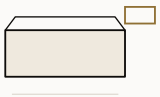
Shallow oval bell
ROUND
Ø 35 × H 22 cm



Square bell
SQUARE
30 × 30 × H 28 cm



Half shade, custom
ROUND
Ø 25–35 × D 12–18 cm



Rectangular half shade, custom
RECTANGULAR
40 × 15 × D 15 cm

Common sizes in cm: Ø = diameter, H = height, D = depth. Every shape can be resized for the project.

04 · FINISHES

Frame colours

Frames come in 28 powder-coat colours. Quote the colour code when you order; for a colour outside the chart, ask us.

SILVER · NEUTRAL

- Metallic silver — M3005A

RED · BURGUNDY

- Vermilion — P2043AH
- Burgundy — M2089A
- Dark maroon — M2094A
- Maroon, gloss — P2166A
- Red orange — M3023WS

PINK

- Pastel pink — M2280A
- Warm pink — M2281W
- Orchid pink — M2283A

ORANGE

- Bright orange — M3020A

YELLOW

- Pale yellow — M4022A
- Turmeric — M4032A
- Lemon yellow — M4037A
- Deep yellow — M4042A

GREEN

- Mint — M6083A
- Pale mint — M6083W
- Muted jade — M6085A
- Olive green — M6090WS

BLUE

- Blue — M5010A
- Cobalt blue — M5029A
- Sky blue — M5057A
- Pastel blue — M5057W
- Deep blue — S5203ACT
- Light blue — M5572A

NAVY · DEEP BLUE

- Navy — M5023A
- Midnight blue — M5139A
- Royal blue — M5200A

PURPLE

- Lavender — M5015A

PROCESS
Electrostatic powder coating

COATING THICKNESS
60–80 micron

RESISTANCE
Resists corrosion and oxidation

USE
Indoors or under cover, including coastal sites

04 · HOTEL ORDERS

Ordering shades for a hotel

A guestroom shade order comes down to three decisions: the lining, the size and the approval sample. Fabric swatches are sent free before production, and one sample is made for approval before the full run; for hotel projects, that sample is free.

LINING INSIDE THE SHADE

White lining
Light passes through the side of the shade; the room is lit evenly

Gold lining
Warm light, thrown only upwards and downwards

Silver lining
Cool white light, thrown only upwards and downwards

COMMON SIZES, PLEATED CONE SHADES



20 cm · 8 in
20 × 13 × 15



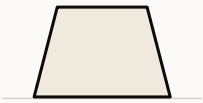
25 cm · 10 in
25 × 15 × 18



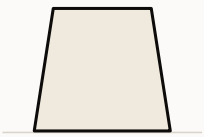
30 cm · 12 in
30 × 18 × 20



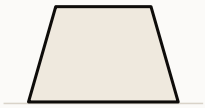
35 cm · 14 in
35 × 22 × 23



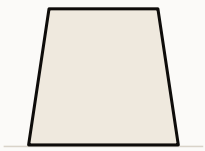
50 cm · 20 in
50 × 33 × 33



50 cm tall · 20 in
50 × 36 × 45



55 cm · 22 in
55 × 35 × 35



55 cm tall · 22 in
55 × 40 × 50

Base × top × height (cm), drawn to the same scale. Sizes outside the chart are made to order. No deposit is required for hotels.

04 · QUICK GUIDE

Suggestions by space

The shade shapes and fabrics we usually suggest for each kind of space. A starting point, not a rule.

SPACE	SUGGESTED SHAPES	SUGGESTED FABRICS
Hotel guestrooms	Cone · Drum · Corner rectangle · Oval bell · Half shade, custom	Two-tone silk · Taffeta · Brushed linen · Raw tussah silk
Lobbies & corridors	Rectangle · Shallow oval bell · Half shade, custom · Rectangular half shade, custom	Two-tone silk · Natural linen · Brushed linen · Raw tussah silk
Living rooms & villas	Coolie · Oval · Rectangular empire · Square empire · Corner rectangle	Two-tone silk · Natural linen · Brushed linen · Fleck linen
Resorts & spas	Pagoda · Rectangular half shade, custom	Mulberry silk · Natural linen · Brushed linen
Restaurants, cafés & bars	Coolie · Pagoda · Hexagon · Deep hexagon	Mulberry silk · Goat-skin texture · Raw tussah silk · Heavy canvas
Showrooms & offices	Coolie · Drum · Square cube · Corner square · Hexagon	Goat-skin texture · Heavy canvas

Send a photo or floor plan of the space and we will make a specific proposal.

KAHA®

05

Working with KAHA

Ordering, project and trade terms, prices and specifications.

05 · PROCESS

From drawing to light

The eight steps of a made-to-order job, from the first message to the moment the lamps are lit on site.

1 — **Photo or drawing**
On WhatsApp or Zalo, with quantities

2 — **Quotation**
Within 30 minutes, in working hours

3 — **Approval sample**
Free fabric swatches; a paid finished sample if needed

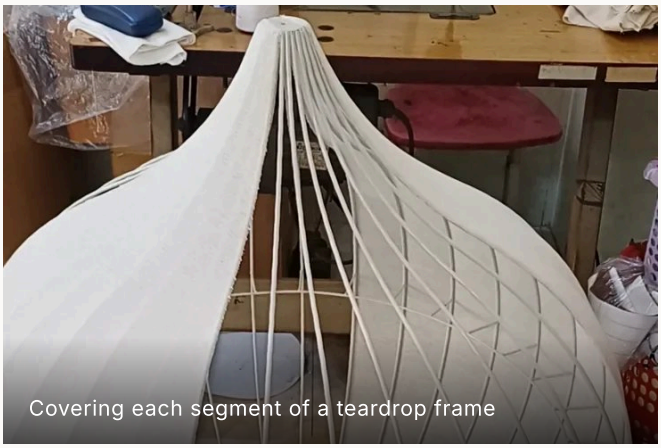
4 — **Deposit**
50% on design approval; no deposit for hotels

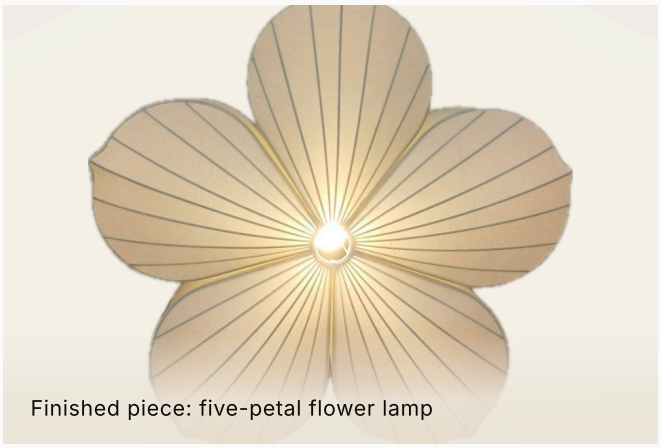
5 — **Production**
7–10 days for 1–100 pieces

6 — **Light test, packing**
Every piece lit and tested

7 — **Delivery**
Vietnam: nationwide, installation available. Abroad: via our export partner or your forwarder

8 — **Warranty**
12 months


Covering each segment of a teardrop frame


Finished piece: five-petal flower lamp

Payment: 50% on design approval · 50% before delivery — no deposit for hotels. Invoices issued by KAHA HOME, a registered household business · contracts signed for project orders.

05 · PROJECTS & TRADE

Terms for trade and projects

For FF&E contractors, design studios and dealers who order regularly.

TRADE PRICING

Quoted in tiers of 10 / 50 / 100 / 300 pieces and per design · send a sample or drawing with quantities on WhatsApp or Zalo

TRADE PARTNER DISCOUNT

8–10% off list price, depending on quantity and order frequency · for contractors, design studios and dealers

PRIVATE LABEL (OEM)

Yes — made under your logo or label, so you can resell under your own name

CONFIDENTIALITY

Your drawings and designs are kept confidential · NDA signed on request

SAMPLES

Fabric swatches free · a finished one-piece sample is charged at 100% of its value, which varies by design; free for hotel projects

CREDIT TERMS

Regular dealers: up to 30 days' credit by agreement

DEPOSIT

50% on design approval · 50% before delivery — no deposit for hotels

INVOICING

Invoices issued by KAHA HOME, a registered household business · contracts signed for project orders

MINIMUM ORDER

Catalogue pieces from 1 · custom designs within Vietnam usually from 10, depending on the shape · export orders from 50

EXPORT

Ex-works Ho Chi Minh City · through our export partner, who handles all export paperwork, or your own freight forwarder · freight time is separate

05 · SERVICE

Re-covering lampshades



Measuring the old frame before re-covering

A shade that has yellowed or torn does not mean replacing the whole lamp. KAHA keeps the existing frame and base and covers them in new fabric, which suits hotels refreshing their rooms in phases.

RE-COVER COST, ALL-IN

80–90%

of the price of a new shade

INCLUDED

- Frame cleaned
- New plastic liner fitted
- 100% new fabric

05 · PRICES & TERMS

Lead times, prices & warranty

FABRIC SHADES	COMPLETE LAMPS	OF WHICH: SPECIAL SHAPES
US$15–35	**US$20–100**	**US$35–100**
Per piece · 350,000–800,000 VND. Shade only. Large pendants, chandeliers and custom pieces are quoted separately.	Per piece · 500,000–2,500,000 VND. Complete lamp; varies with shape, diameter and complexity.	Per piece · 800,000–2,500,000 VND. Pendants and lanterns in special shapes.

WORKING TERMS

PRODUCTION	7–10 days for 1–100 pieces · 10–15 days above 100
RUSH ORDERS	From 3 working days · 10–20% surcharge
MINIMUM ORDER	Catalogue: from 1 · custom, within Vietnam: usually from 10 · export: from 50 pieces
EXPORT	Ex-works Ho Chi Minh City · via our export partner or your own forwarder
WARRANTY	12 months, indoor use
QUOTATION	Within 30 minutes (working hours) · invoice and contract for project orders

DELIVERY WITHIN VIETNAM

HO CHI MINH CITY, INNER DISTRICTS	1–2 working days
SOUTHERN PROVINCES	2–4 working days
CENTRAL & NORTHERN VIETNAM	4–7 working days
FREE DELIVERY	Orders from 10,000,000 VND (about US$385)

RETURNS WITHIN VIETNAM

PERIOD	7 days from signing the delivery note
FAULT BY KAHA	Free of charge, including shipping both ways
CHANGE OF MIND	Customer pays shipping both ways

Indicative prices, ex-works Ho Chi Minh City, November 2026, converted at 26,000 VND to the US dollar and rounded up to the nearest US$5. Large pendants, chandeliers and custom pieces are quoted separately.

05 · SPECIFICATIONS

General specifications & care

These specifications apply to all KAHA fabric lighting. Specifications for each design are sent with the quotation.

FABRIC	Translucent · not washable (wipe dry, dust with a soft brush) · not treated with a flame retardant
FRAME	Powder-coated steel, 60–80 micron, with anti-rust treatment
USE	Indoors or under cover, including coastal sites
BULBS	Up to 20 W per shade. The fabric is not treated with a flame retardant, so do not exceed this rating.
SIZE	Up to 5 m
INSTALLATION	Installation available within Vietnam · standard hanging height 1–2 m
WARRANTY	12 months, indoor use
PACKING	Five-layer cartons with PE foam · every piece light-tested before packing

CARE

The fabric cannot be washed. Wipe it dry and dust it with a soft brush. Use warm-white LED bulbs of no more than 20 W per shade.

05 · QUESTIONS

Frequently asked questions

What is the minimum order?

Catalogue pieces can be ordered singly. Within Vietnam, custom designs depend on the shape and usually start at 10 pieces. Export orders start at 50 pieces.

How long does production take?

Seven to ten days for 1–100 pieces and ten to fifteen days above 100. Rush orders take from 3 working days, with a 10–20% surcharge. Freight time is separate.

Do you make a sample before production?

Yes, one sample for approval before the full run; it usually takes 7 days. Fabric swatches are free. A finished sample is charged at 100% of its value, which varies by design; for hotel projects it is free.

How does payment work?

We take 50% on design approval and 50% before delivery; hotels pay no deposit. Regular dealers can have up to 30 days' credit by agreement.

Do you issue invoices and contracts?

Yes. Invoices are issued by KAHA HOME, a registered household business, and contracts are signed for project orders.

Do you deliver and install?

Within Vietnam we deliver nationwide, free on orders from 10 million VND (about US$385), and installation is available. Abroad, orders are priced ex-works Ho Chi Minh City and go through our export partner or your own freight forwarder.

Is the fabric flame-retardant?

No. The fabric is not treated with a flame retardant. Each shade is rated for bulbs of up to 20 W.

Will our drawings be kept confidential?

Yes. Your drawings and designs stay confidential, and we sign an NDA on request.

Can you make lamps under our own label?

Yes. We work to your logo or label, so you can resell the lamps under your own name.

Can we visit?

Yes. Our office and sample library in Ho Chi Minh City welcome visitors by appointment.

What do the warranty and returns cover?

The warranty runs for 12 months, for indoor use. Within Vietnam, returns are accepted within 7 days of delivery; where the fault is ours, shipping both ways is free.

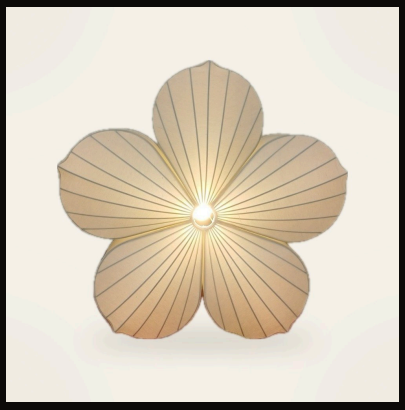
What should we send for a quotation?

A photo or drawing, quantities, dimensions, preferred fabric and frame colour, the date you need the goods and the delivery destination.

KAHA®

CONTACT

Send a photo or drawing. Get a quote in 30 minutes.



WHATSAPP · ZALO	+84 90 5151 701
EMAIL	hi@kaha.vn
WEBSITE	kaha.vn/en
OFFICE & SAMPLES	262/1/93 Phan Anh, Phú Thạnh Ward, Ho Chi Minh City, Vietnam Visits by appointment
HOURS	Monday–Saturday · 09:30–17:00 (GMT+7) · closed Sunday

FOR A FAST QUOTATION, INCLUDE

Photo or drawing · quantities · dimensions · fabric and frame colour · date required · delivery destination

Message on WhatsApp

Call +84 90 5151 701

SCAN FOR WHATSAPP

SCAN FOR KAHA.VN/EN